



Windows 11 Pro Device Guide Lenovo AMD Lineup for Business

Upgrade to Windows 11 Pro today with Lenovo

Lenovo and AMD combine cutting-edge performance, scalability, and affordability to power AI-ready commercial PCs designed for modern businesses. The Lenovo + AMD combination offers best-in-class value, productivity, and compatibility with Windows 11 Pro, enabling partners to confidently lead refresh conversations.

Better / Best options for business

Tier	Device	Why Buy?	AMD Processor	Buy
Better	<p>T14 Gen 6 AMD</p> 	Durable, secure, and AI-optimized — the ultimate Copilot+ PC for business.	Ryzen AI 5 PRO (50 TOPS)	BUY NOW
	<p>X13 Gen 6 AMD</p> 	Sleek design meets AMD Ryzen™ AI Pro power for a premium Copilot+ PC experience.	Ryzen AI 7 PRO 350 (50 TOPS)	BUY NOW

HOW TO SELL

Lenovo

Why Lenovo

- **Market Leader:** Largest PC manufacturer globally with robust global and local supply chains.
- **Award-Winning Innovation:** From 2-in-1s to foldables, Lenovo leads in form factor breakthroughs.
- **Built to Last:** Devices tested against military-grade standards for durability and longevity.
- **User-Centric Features:** Ergonomic design, legendary keyboards, and intuitive interfaces.
- **Sustainable & Ethical:** Recognised globally for leadership in ESG and sustainable product design.
- **Global Programs:** Access to Premier Support and advanced device lifecycle services.

AMD

Why AMD Ryzen

- **AI-Ready Architecture:** AMD Ryzen™ Pro 8000 Series processors with integrated Ryzen AI for on-device Copilot functionality.
- **Efficient Performance:** High performance per watt and excellent battery life across workloads.
- **Security Built-In:** AMD PRO security features, including Microsoft Pluton integration.
- **Commercial Stability:** AMD PRO platform offers 18-month image stability for enterprise deployments.
- **Great Value:** Competitive pricing makes AMD a strong option for budget-conscious businesses.

Why Sell Lenovo + AMD Devices?

- **AI Performance with Value:** Ryzen™ PRO 8000 processors deliver enterprise-grade AI capability without the premium price.
- **Trusted Business Reliability:** Lenovo's durable, scalable platforms with AMD's performance create a perfect commercial match.
- **Ideal for SMB and Corporate:** Flexible form factors, security, and remote manageability features make it a smart choice across segments.
- **Ready for Windows 11 Pro + Copilot:** Fully compatible with Microsoft's AI vision.

How to Position to Customers

- **Highlight Affordability with No Compromise:** AMD delivers strong specs and AI-readiness at lower price points.
- **Emphasise ESG and Supply Chain Excellence:** Align with organisations prioritising sustainability.

Suggested Messaging & Selling Tips

“ Smarter tech meets smarter budgets: Lenovo + AMD delivers business-class AI PCs that work as hard as your customers do. ”

“ Affordable AI is here. AMD Ryzen™ PRO-powered Lenovo devices are built for productivity and security. ”

Not sure where to start?

Ask us about co-branded campaigns, product demos, or exclusive sales incentives.

Contact

Lenovo

Lenovo Team Contacts

BUSINESS MANAGER LENOVO:
Caleb Leung
Caleb.leung@ingrammicro.com

VENDOR MANAGER LENOVO:
Ronald Tsang
Ronald.tsang@ingrammicro.com

LENOVO TEAM LEAD:
Nick Joshi
Nick.joshi@ingrammicro.com

SOUTHERN REGION:
Judy Chou
Judy.Chou@ingrammicro.com

NORTHERN REGION:
Alex Mariniello
Alex.Mariniello@ingrammicro.com

LENOVO IDG BDM:
Parage Vyas
Parag.Vyas@ingrammicro.com

LENOVO IDG BDM:
Nathanael Noon
Nathanael.Noon@ingrammicro.com

Lenovo Quick Access Resources

[Contact Ingram Micro](#)

Reach out for sales support, co-branded materials, or deal reg assistance.

[Lenovo Listings on Xvantage](#)

Browse latest Lenovo + AMD commercial SKUs, availability, and specs.

[Windows 11 Pro – Race to Upgrade Campaign](#)

Access program info, incentives, and reseller participation updates.

[Ingram Micro Lenovo Now](#)